## **International Rectifier Update**

**Annual Meeting of the Stockholders** 

**November 4, 2013** 













#### Statement of Caution Under the Private Securities Litigation Reform Act of 1995



This Investor Presentation contains "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995. These statements relate to expectations concerning matters that (a) are not historical facts, (b) predict or forecast future events or results, or (c) embody assumptions that may prove to have been inaccurate. These forward-looking statements involve risks, uncertainties and assumptions. When we use words such as "believe," "expect," "anticipate" or similar expressions, we are making forward-looking statements. Although we believe that the expectations reflected in such forward-looking statements are reasonable, we cannot give readers any assurance that such expectations will prove correct. The actual results may differ materially from those anticipated in the forward-looking statements as a result of numerous factors, many of which are beyond our control. Important factors that could cause actual results to differ materially from our expectations include, but are not limited to, the factors discussed in the sections entitled "Risk Factors" and entitled "Critical Accounting Policies and Estimates" within "Management's Discussion and Analysis of Financial Condition and Results of Operations" in our filings with the Securities and Exchange Commission, including our most recent reports on Form 10-K and 10-Q. All forward-looking statements attributable to the Company are expressly qualified in their entirety by the factors that may cause actual results to differ materially from anticipated results. Readers are cautioned not to place undue reliance on these forward-looking statements, which reflect our opinion only as of the date hereof. We undertake no duty or obligation to revise these forward-looking statements. Readers should carefully review the risk factors described in this document as well as in other documents we file from time to time with the Securities and Exchange Commission.

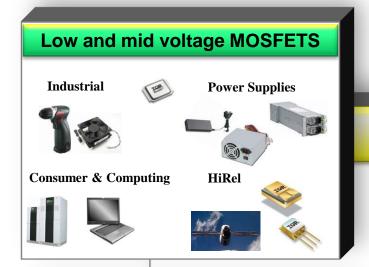
## **Our Strategy**

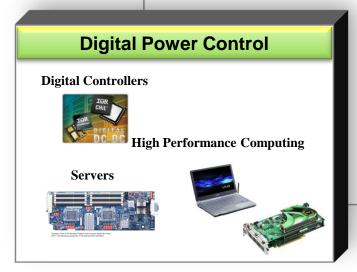


- 1. Leadership in core Power Management technologies
  - Benchmark LV- and MV-MOSFET and IGBT process technology
  - Digital Power Management
    - CHiL controllers + benchmark LV MOSFETs
  - Benchmark industrial IGBTs for Variable Speed Motion
  - Automotive grade IGBTs for H(EV) drive train technology
  - GaN-on-Si disruptive power switching technology
- 2. Efficient and flexible manufacturing and supply chain
  - Front-end model moving to 50% wafers sourced externally
  - Back-end model moving to 70% sourced externally
- 3. Strategic alignment and partnership with Tier 1 OEMs, ODMs, and Distributors

### **Key Technologies Driving Our Future Growth**







## Revolutionary GaN Technology

**Higher efficiency** 

- Smaller footprint
- Lower system cost
- Strong IP portfolio
- Engagements with tier one customers for early adoption







## Industry Leading Low & Medium Voltage MOSFET Portfolio Serving Broad Range of Markets



Industrial applications (AC/DC power supply, DC motors, solar inverter, UPS, ...)





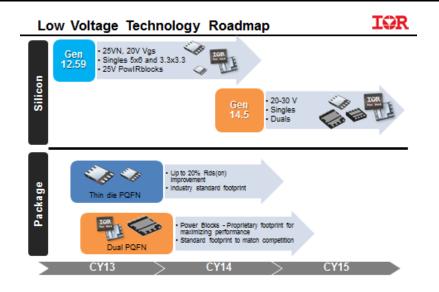
Consumer and mobile applications (computer, battery pack, hand-held,...)

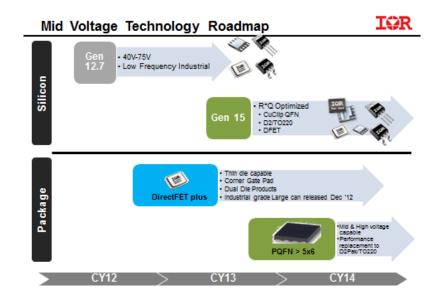


Industrial applications (AC/DC power supply, lighting,...)









### IR MOSFET Market Leadership



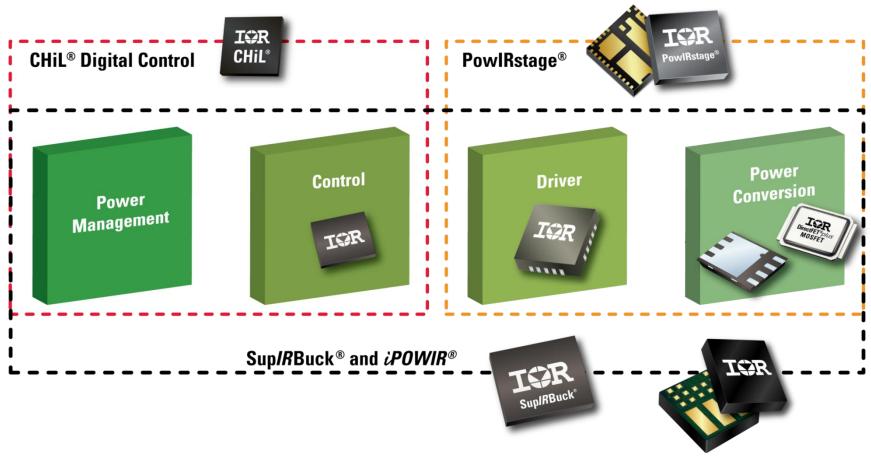
Top 10 Suppliers of Power MOSFETs - 2012							
Rank							
2012	2011	Company					
1	1	International Rectifier					
2	5	Renesas Electronics Corporation					
3	2	Toshiba					
4	3	Infineon Technologies					
5	4	Fairchild Semiconductor					
6	6	Vishay Intertechnology					
7	7	STMicroelectronics					
8	9	Alpha & Omega Semiconductor					
9	8	ON Semiconductor					
10	10	NXP					
IHS iSuppli   N	March 2013						

#1 supplier of power MOSFETs in 2012 with 11% of the \$5.9B market segment

### **Digital Power Management**



#### **Complete End-to-End DC-DC Solution**



Leading Digital Power Management Revolution with a Complete End-to-End DC-DC Solution

#### **Initial Target Segment – High Performance Computing** Significant Share Gain in Upcoming Grantley Server Platform



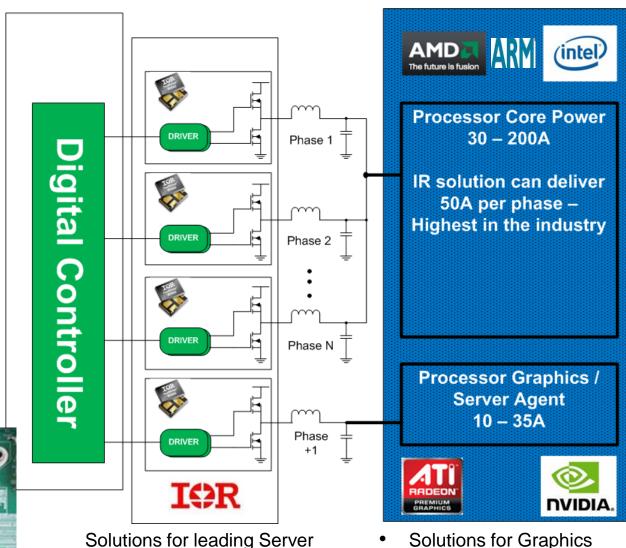
#### **Digital Communication**

- Real time monitoring of currents, voltages and faults
- Configuration of controllers to meet system requirements
- Communication between the system/CPUs and the power management chips

#### **Digital Control**

- Cost effective
- Easy to design and use
- IR has the lowest quiescent power on par with Analog Controllers





and Desktop CPU's from

Intel, AMD

Solutions for Graphics

processors (GPU) from

ATI (AMD) and Nvidia.

## **Longer Term – Extending Digital Power Management into Other IR Market Applications**



Computing/Servers (2011-2013)

**Appliance/Industrial (2014)** 

**Automotive (2014/2015)** 



Server



**Appliance** 







**Automotive** 

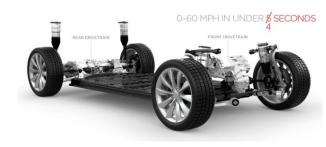




**Graphics** 



**Industrial** 



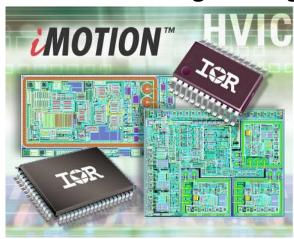
### High Voltage IGBT and IC Technologies



**IGBTs** 

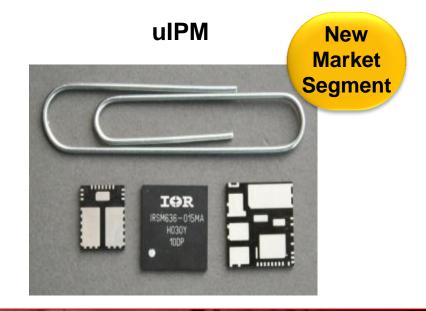


Digital controller & High-Voltage IC



#### **Intelligent Power Module (IRAM)**





## IR's IGBT and HVIC Technology Enabling Market Adoption of Variable Speed Motors

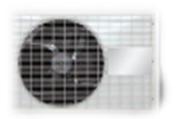


#### **Key factors**

- 2015 market forecast for the variable speed motor control is 3x of 2010 volumes
- The inverterization of small appliances drives the demand for compact and economical power stage solutions.







World Market for Inverter-based Variable Speed								
Control MHAs by Type								
Unit Shipments ('000)								
	2012 2017		'12-'17					
	2012	2017	CAGR					
% with Inverter-based VSD								
Average VSD Penetration across MHA	23.30%	44.50%	13.80%					
Inverter-based VSD MHA Shipments								
Washing Machines			21.90%					
Fridges/Freezers			23.00%					
Dishwashers			21.90%					
Room Air Conditioners			16.70%					
Microwave Ovens			20.60%					

World Total VSD MHA Shipments (kU) 98,477 239,575 19.50%

Source: IHS Oct-13

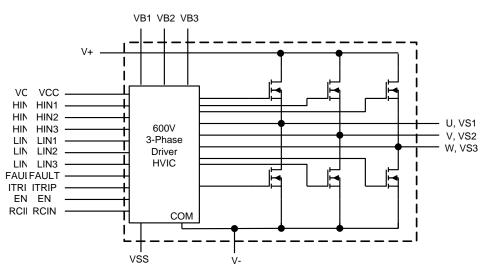


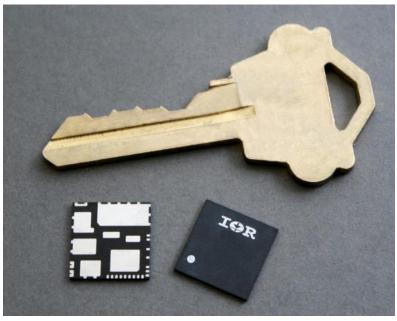
## **∠IPM** Power Modules – New Competitive Benchmark



- Micro Inverter for Solar Conversion
- Motor Drive variable speed applications for light loads 20W-250W for example in:
- **Pumps**
- Compressors
- **Fans**







## The **µIPM**™ Advantage

- Simpler
- Smaller
- No Heat Sink
- Lower Cost

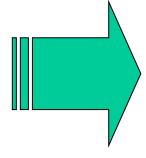
## **P**M<sup>™</sup>: Enabling Smaller Size and Lower Cost



Existing system: 91 component count







## IR's new system: 31 component count

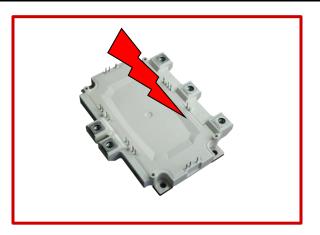


## Automotive Electrification Presents Significant Opportunity For IR









Strong growth for EV and HEV vehicles

Sales projected to exceed 5 Million annual units by 2017\*

(H)EV Powertrain Semi Content expected to grow 3X by 2015\*

Additional Power Semiconductor (H)EV drive train content: ~300\$

First generations of industrial solutions being replaced by automotive suitable performance modules

Significant Growth Opportunity for IR's IGBT Technology

\*Deutsche Bank Report on the EV/HEV Opportunity, 10/9/13

## (H)EV Vehicles Significantly Expand TAM for Power Semiconductor Companies



	~Semiconductor Content Per Automobile					
Automobile Type	MOSFETs and IGBTs	Analog ICs	Other	Total		
Economy (2013)	\$17	\$12	\$174	\$205		
Midrange (2013)	\$18	\$15	\$231	\$264		
Luxury Car (2013)	\$20	\$23	\$385	\$428		
Midrange Hybrid (2013)	\$193	\$42	\$351	\$586		

New hybrid and electric vehicle platforms open up a significantly greater percentage of the semiconductor content per car

Source: WSTS and summary from several Automotive System Suppliers and other sources

### IR's Automotive IGBT Technology Meets Advanced Requirements of the Next Generation (H)EV Vehicles









#### **IGBT & Diode:**

increased Robustness vs. current technology

(Breakdown Voltage,

T<sub>jmax</sub>, T<sub>shortcircuit</sub>, temperature coefficients)

#### Package Technology:

better Reliability & Thermal performance vs. state of the art

(bond wireless, dual-sided cooling)

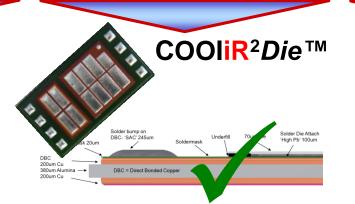
#### **Power Modules:**

improved form-factors, scalability, power density and thermals for system integration

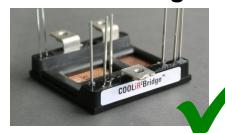
(dual-cooling, low parasitics)

## COOliR*IGBT*™ **COOI**iR*DIODE*™





#### COOliR<sup>2</sup>Bridge™



COOliR<sup>(2)™</sup> addresses (H)EV Requirements on all Integration Levels

### 233 Mile Road Test on Single Charge Using IR IGBTs



0-60mph

3.7s

3.9s

3.5s

3.9s

Weight

4384lb

4256lb

4388lb

4766lb

MODELS 2

Power

560hp

550hp

550hp

416hp



**Tesla Model S P85** 

- 78.2kW-hours
- Equivalent to 2.3 gallons gas/100 mpg

SAN DIEGO

• \$10.32 (electricity)

#### **BMW 528i**

Tesla Model S

Signature

- 7.9 gallons gas
- 30 mpg
- \$34.55 (gasoline )

The Tesla S P85
uses IR Automotive
IGBTs in Main
Inverter and Battery
Charger

© Brian Vance / Motor Trend

## IR Automotive IGBT Technology and Support Recently Recognized by the EV Market Segment Leader

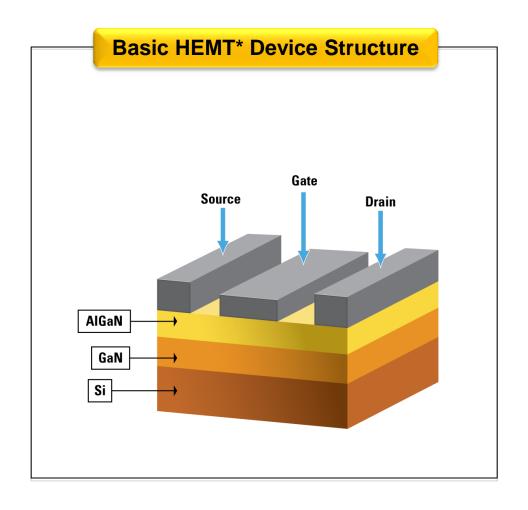




# **GaN Technology Expected to Revolutionize Power Management**



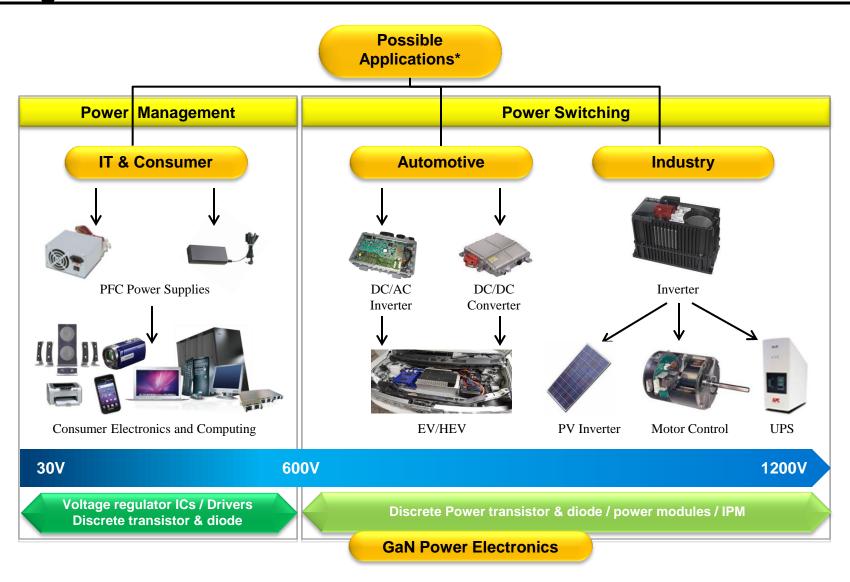
#### What is GaN?



\*High Electron Mobility Transistor

# Disruptive GaN Technology to Revolutionize Power Management

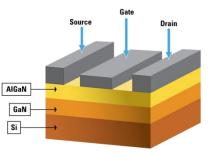




\*Source: Yole Power GaN Report: November 2010

#### **GaN: An Industry First...**





#### **Samsung 7.1 Channel Home Theater System**



Model HT-F9750W features an IR Gallium Nitride powered amplifier that delivers pure sound

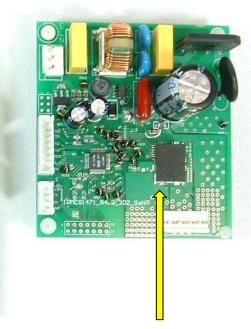


#### **Current 400W Inverter Board**

µ**IPM**<sup>™</sup> GaN Based Prototype

**6A IRAM** with Heatsink





500V/160mohm **GaN in MCM** without Heatsink

#### **Efficient and Flexible Manufacturing**



Internal
Manufacturing
(Front End)



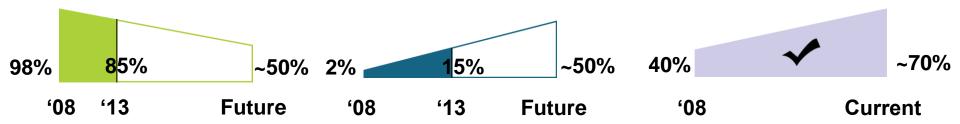
Foundry Manufacturing
Partners
(Primary)



Assembly and Test
Partners

(Back End)





% of total revenue

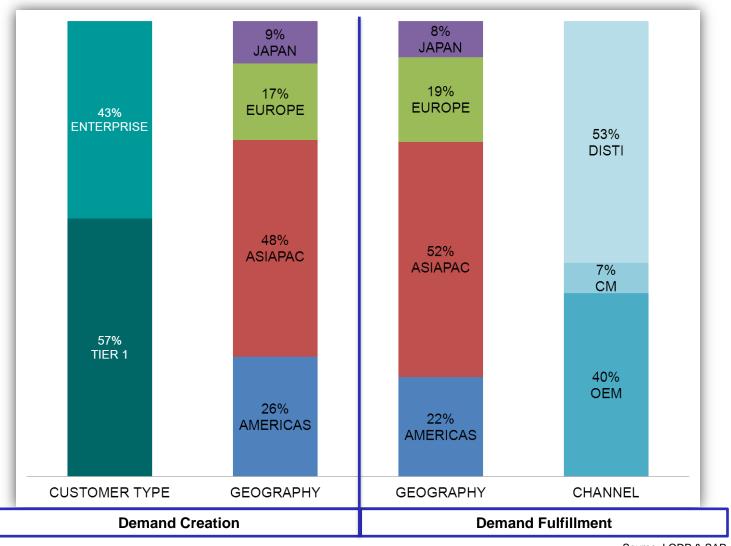
## **Internal Manufacturing Footprint**





## Global Sales and FAE Organization to Serve Complex Customer and Channel Requirements

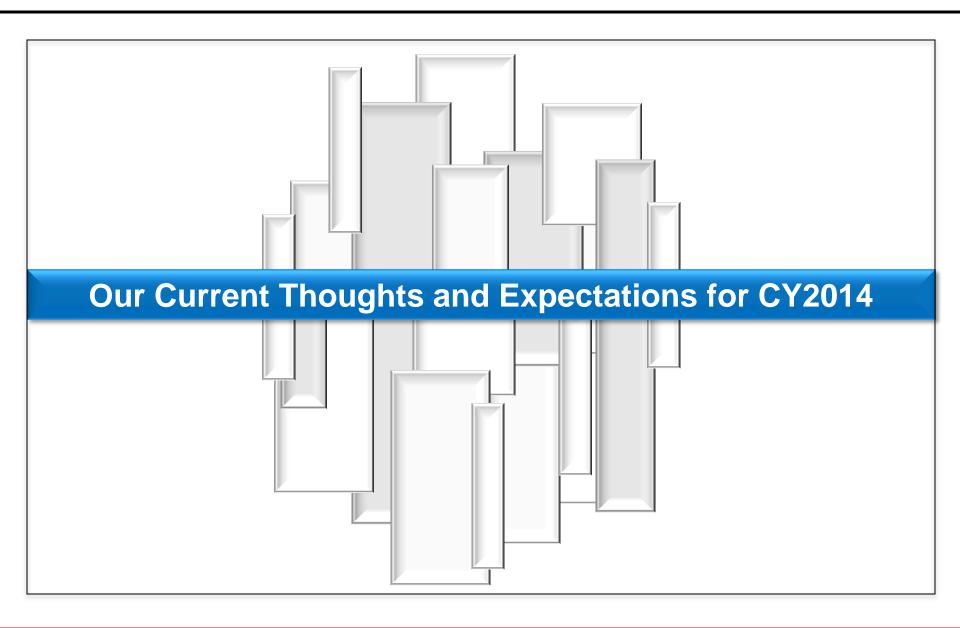




Source: LODP & SAP

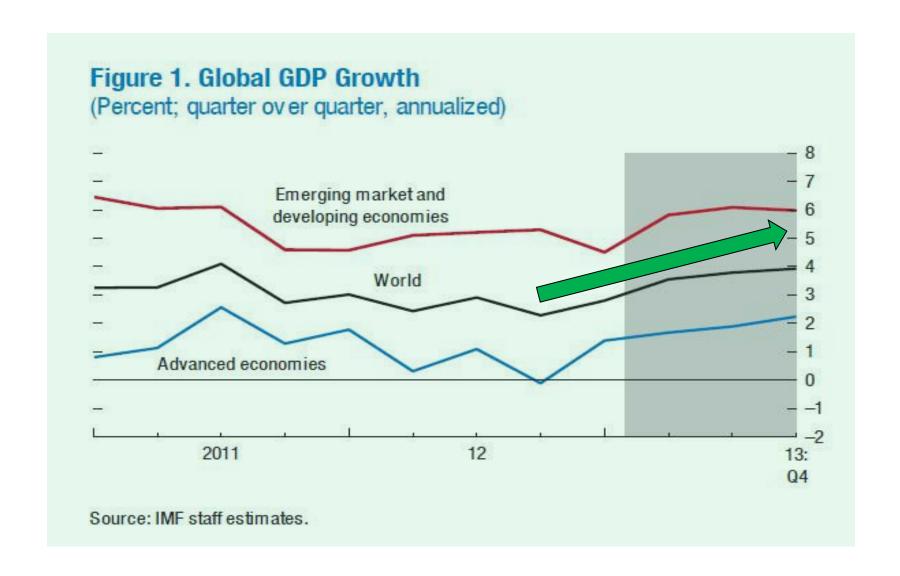
Effective management of both sides is a "must" in meeting customers' needs





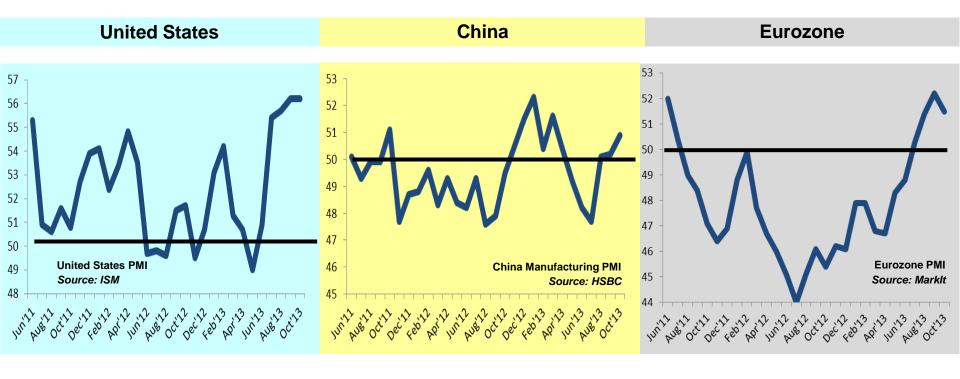
### World Economy Stabilizing and Starting to Recover





## Purchasing Manager Indices (PMI) Worldwide Pointing in the Right Direction





A reading above 50 signals expansion in activity and a reading below 50 signals a contraction in activity

4rd consecutive month of expansion

Overall US economy gaining traction

Growth at fastest pace in last 2 years

China showing recovery

PMI back above 50

HSBC expects upside surprises to growth in the next several months

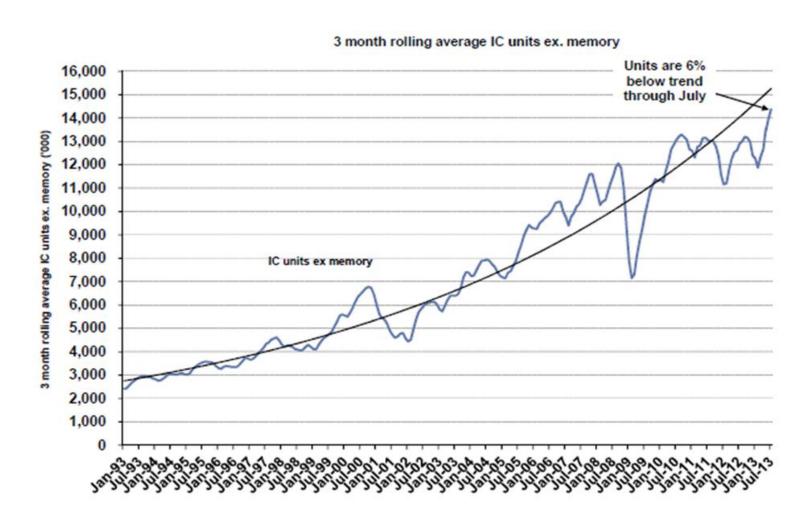
Seeing signs of turnaround

PMI near 26 month high

Growth improves in Germany, Netherlands, Italy, Austria and Ireland

#### Semiconductor Units 6% Below Normalized End Demand

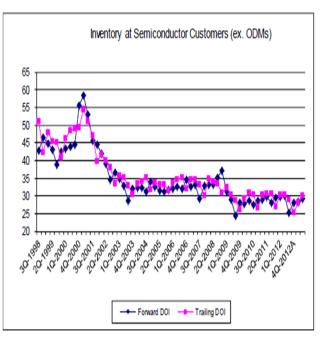


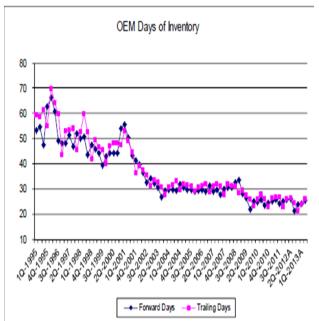


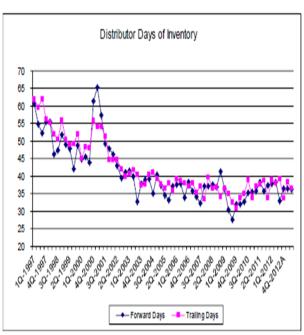
Source: SIA, Goldman Sachs Global Investment Research

### **Inventory Supply Chain Remains Lean**









Inventory at Semi Customers (ex. ODMs)

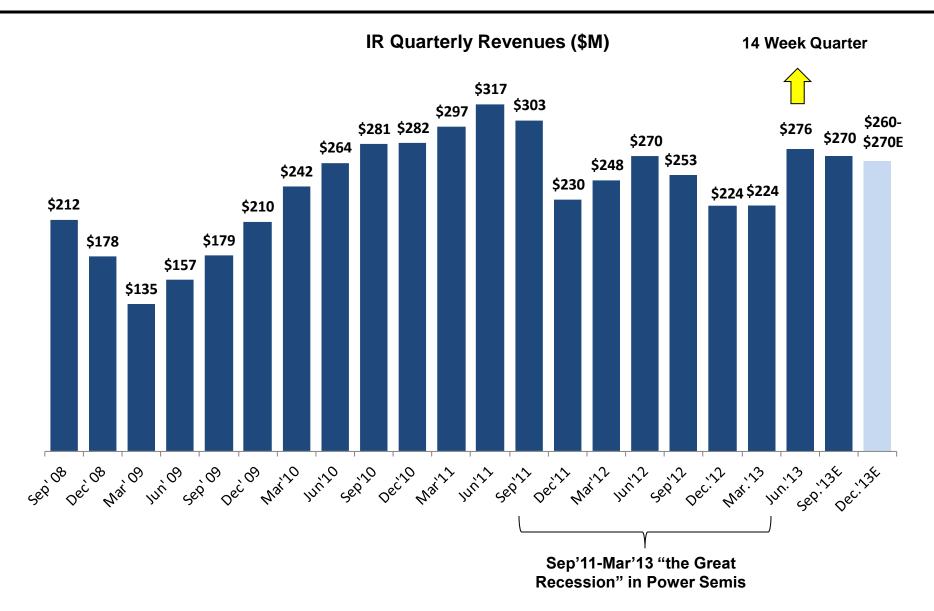
**OEM Days of Inventory** 

**Distributor Days of Inventory** 

Source: Company Reports and Susquehanna Financial Group

### We May be Seeing the Beginning of Recovery (1)

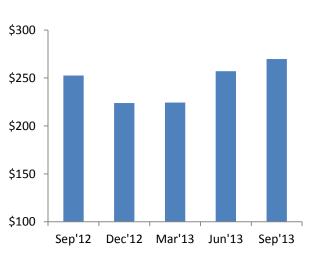


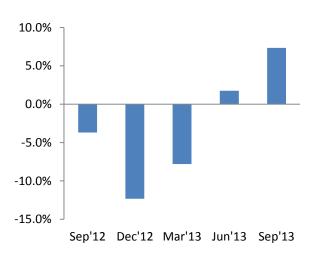


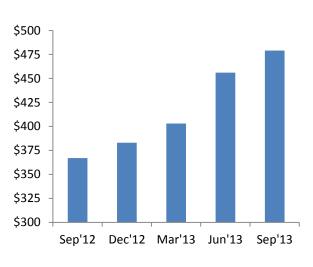
\*Source: Company Filings

### We May be Seeing the Beginning of Recovery (2)









Revenue (\$M)

**Adjusted Operating Income %** 

Cash (\$M)

<sup>\*</sup>Source: Company Filings, June 2013 revenue adjusted to 13 week s

#### **Summary**



#### IR well positioned for future growth

High Voltage Products:

- •COOliRIGBT™
- MOTION"
  NPT IGBT

- Benchmark IGBT Platform
- New µMCM technologies





- Digital Power Control
- Next Generation Low- and Mid-Voltage MOSFETs
- Gallium Nitride Re-entry into High Voltage







Revamping manufacturing footprint and supply chain to increase flexibility and reliability of our supply chain

#### **Strong balance sheet**

- \$475M+ in cash, cash equivalents and investments
- No debt